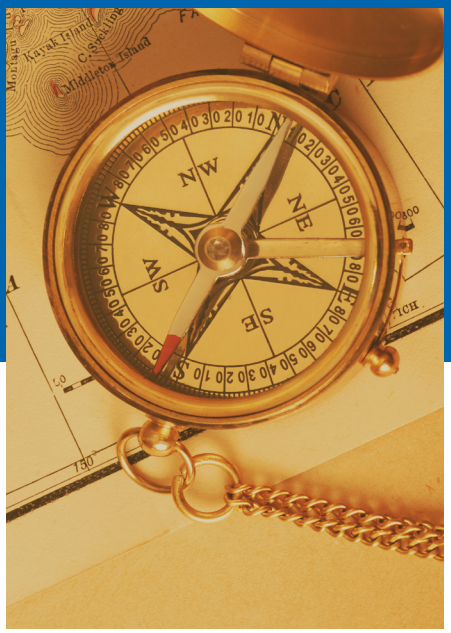

Navigational Conversations™

Navigational Conversations™ provides organizational leaders with the skills to unlock the talents and problem-solving abilities of others.

Strategic Coaching Skills for Leaders

A major challenge faced by many organizational leaders is their own tendency to be hands-on problem solvers. This skill may have contributed to their promotion to management, but it can easily become a limitation. Effective leaders know that their primary role is not to solve problems but to unleash the problem-solving capacity of those around them. Until they gain this skill, they are functioning as “worker bees” instead of leaders.

Why You Need This Program

- Many of your managers are doing too much hands-on work themselves.
- There is untapped potential in your workplace and you want to harness that potential.
- You need a fast, simple and practical way to help managers make the shift from problem-solving to leading.

Who should attend?

This program is designed specifically for organizational leaders interested in enhancing their capacity to develop others through effective coaching conversations.

The material is as suitable for senior leaders as it is for individuals assuming a leadership role for the first time.

Day One focuses on foundational principles and skills.

Day Two explores more advanced skills and more challenging coaching situations.

What Participants Learn

- The key principles that define successful coaching interactions.
- The difference between the problem-solving mindset and the Navigational Conversations™ mindset.
- When and where to apply a coach approach.
- A tested and proven 5-step coaching model.
- Fundamental coaching skills, including:
  - » The Art of Conscious Listening
  - » The Art of the Question
  - » The Art of Telling
- How to provide effective positive, corrective, and developmental feedback.
- How to benchmark current coaching ability and assess progress.

What Makes This Program Unique

- Participants practice their skills on actual leadership situations facing them.
- The navigational metaphor illuminates coaching principles in a way that is clear and memorable.
- Key concepts are demonstrated with video examples.
- Forty years of combined leadership expertise has gone into developing this workshop.

Contact:
www.corporatesymphony.com | 1-866-551-1520

Corporate Symphony INTERNATIONAL